

**Professional Services Schedule
Contract # GS-23F- 0134S
Full and Open**



BLUE WATER MEDIA, LLC.

General Services Administration

Federal Supply Service

Authorized Federal Supply Schedule Price List



FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Federal Supply Schedule Industrial Group 00CORP
Professional Services Schedule (PSS)

CONTRACT NO.: GS-23F-0134S* (Not Set Aside for Small Business)

For more information on ordering from Federal Supply Schedules click on FSS Schedules at fss.gsa.gov
Contract Period: 03/23/2011 - 03/22/2021

Contractor:

Blue Water Media, LLC.
6404 Ivy Lane, Suite #600
Greenbelt, MD 20770
<http://www.bwm.com>

Contact for Contract Administration:

Curt Schwab
Ph: 301-389-0199
Fax: 202-861-8005
E-mail: cschwab@bwm.com

1. BUSINESS SIZE/STATUS: SMALL

Prices shown herein are NET (IFF and GSA discounts included).

1a. Awarded Special Item Numbers (SINs)

SIN 541-I	541-IRC	Advertising Services
SIN 541-4A	541-4ARC	Marketing Research and Analysis
SIN 541-3	541-3RC	Web Based Marketing Services
SIN 541-4F	541-4FRC	Commercial Art and Graphic Design Services
SIN 541-5	541-5RC	Integrated Marketing Services
SIN 541-1000	541-1000RC	Other Direct Costs

1b. Hourly Rates/Pricing:

Prices shown in price list are net, all discounts deducted, and valid for all areas in the United States
Including Alaska, Hawaii and Puerto Rico.

SIN(s)	Labor Category	03/23/2016 - 03/23/2017	03/23/2017 - 03/23/2018	03/23/2018 - 03/23/2019	03/23/2019 - 03/23/2020	03/23/2019 - 03/23/2021
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Account Executive	\$138.39	\$142.54	\$146.82	\$151.22	\$155.76
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Administrative Assistant	\$60.90	\$62.72	\$64.61	\$66.54	\$68.54
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Beta Tester	\$113.43	\$116.84	\$120.34	\$123.95	\$127.67
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Communications Director	\$193.75	\$199.56	\$205.55	\$211.71	\$218.06
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Communications Consultant	\$98.41	\$101.37	\$104.41	\$107.54	\$110.77
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Contract Administrator	\$89.18	\$91.86	\$94.62	\$97.45	\$100.38
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Data Entry	\$92.25	\$95.02	\$97.87	\$100.81	\$103.83
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Database Administrator	\$138.39	\$142.54	\$146.82	\$151.22	\$155.76

541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Email Specialist	\$110.71	\$114.03	\$117.45	\$120.98	\$124.61
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Internet Marketing Consultant	\$110.71	\$114.03	\$117.45	\$120.98	\$124.61
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Senior Internet Marketing Consultant	\$138.39	\$142.54	\$146.82	\$151.22	\$155.76
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Director of Internet Marketing	\$193.75	\$199.56	\$205.55	\$211.71	\$218.06
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Director of Digital Services	\$193.75	\$199.56	\$205.55	\$211.71	\$218.06
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Marketing Assistant	\$131.35	\$135.29	\$139.34	\$143.53	\$147.83
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Marketing Manager	\$138.39	\$142.54	\$146.82	\$151.22	\$155.76
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Multimedia Designer	\$166.07	\$171.05	\$176.18	\$181.47	\$186.91
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Network Administrator	\$116.86	\$120.37	\$123.98	\$127.70	\$131.53

541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Project Manager	\$110.72	\$114.05	\$117.47	\$120.99	\$124.62
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	PMP Project Manager	\$149.26	\$153.73	\$158.35	\$163.10	\$167.99
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Research Consultant	\$68.28	\$70.32	\$72.43	\$74.61	\$76.85
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Senior Photographer	\$115.73	\$119.20	\$122.78	\$126.46	\$130.25
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Senior Project Manager	\$166.07	\$171.05	\$176.18	\$181.47	\$186.91
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Subject Matter Expert	\$197.72	\$203.65	\$209.76	\$216.06	\$222.54
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Technical Writer	\$89.18	\$91.86	\$94.62	\$97.45	\$100.38
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Senior Technical Writer	\$108.65	\$111.91	\$115.26	\$118.72	\$122.28
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	System Administrator	\$116.86	\$120.37	\$123.98	\$127.70	\$131.53

541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Senior System Administrator	\$138.39	\$142.54	\$146.82	\$151.22	\$155.76
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Traffic Manager	\$110.72	\$114.05	\$117.47	\$120.99	\$124.62
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Translation Services / Translator	\$150.75	\$155.27	\$159.93	\$164.73	\$169.67
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Usability Expert	\$197.72	\$203.65	\$209.76	\$216.06	\$222.54
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Webmaster	\$166.07	\$171.05	\$176.18	\$181.47	\$186.91
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Writer / Editor	\$98.41	\$101.37	\$104.41	\$107.54	\$110.77
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	508 Compliance Expert	\$182.49	\$187.96	\$193.60	\$199.41	\$205.39
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Art Director	\$144.03	\$148.35	\$152.80	\$157.38	\$162.10
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Assistant Photographer	\$93.30	\$96.10	\$98.99	\$101.95	\$105.01

541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Creative Director	\$193.75	\$199.56	\$205.55	\$211.71	\$218.06
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Graphic Designer	\$109.67	\$112.96	\$116.35	\$119.84	\$123.44
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Senior Graphic Designer	\$134.37	\$138.40	\$142.55	\$146.83	\$151.23
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Help Desk	\$120.00	\$123.60	\$127.31	\$131.13	\$135.06
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Illustrator	\$138.39	\$142.54	\$146.82	\$151.22	\$155.76
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Web Designer	\$131.35	\$135.29	\$139.34	\$143.53	\$147.83
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Senior Web Designer	\$149.26	\$153.73	\$158.35	\$163.10	\$167.99
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Web Developer	\$131.35	\$135.29	\$139.34	\$143.53	\$147.83
541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	Senior Web Developer	\$161.20	\$166.03	\$171.01	\$176.14	\$181.43

541-1/1RC 541-3/3RC 541-4A/4ARC 541-4F/4FRC 541-5/5RC	SME Web Developer	\$166.07	\$171.05	\$176.18	\$181.47	\$186.91
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SIN	Support Products / ODC's	Unit of Issue	Ceiling Price/Rate Offered to GSA (including IFF)
541-1000	Automated website accessibility, tools and reports. Ensures 508 Compliance	each	\$ 9,068.01
541-1000	Domain name	year	\$ 125.94
541-1000	Cloud based customer service and ticketing platform (Enterprise Monthly Service)	month	\$ 140.05
541-1000	Hosting Services	each	\$ 1,071.22
541-1000	Analytics software and licenses	month	\$ 1,027.71
541-1000	Card readers	each	\$ 120.91
541-1000	Software Licenses and Support	year	\$ 3,795.70
541-1000	Analytics software and licenses	year	\$ 503.78
541-1000	Analytics software and licenses	year	\$ 2,014.11
541-1000	Email Marketing	each	\$ 2.02
541-1000	Photography	each	\$ 84.63
541-1000	Domain Name Service Certificate Renewal	year	\$ 20.15
541-1000	AdWords - online advertising	each	\$ 75,566.75

The Service Contract Act (SCA) is applicable to this contract and as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CFR 5413.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories/employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.

GSA Labor Category	Minimum Experience	Functional Responsibility	Educational Requirements
508 Compliance Expert	3 Years	Identifies, documents, ranks and classifies Section 508 defects. Identify, document and quantify overall application risks associated with the existence of Section 508 compliance issues. Uses a screen reader to test Windows applications, internet applications and websites for compliance with Section 508. Knowledge of structured accessibility testing methodologies that integrate automated testing manual testing and usability testing and accessibility best practices.	BS/BA in Information Technology or related technical field
Account Executive	2 Years	Oversees and manages all aspects of client account, including client contact, creative coordination, media production, and accounting. Reports to senior staff.	BS/BA in English, Communications, Marketing or related field
Administrative Assistant	3 Years	Provides administrative and clerical support for clients and staff. Duties may include word processing, research, proofreading, editing, copying and binding, maintaining department/client files, expense reports, and coordinating events/meetings. Working knowledge of applicable software applications.	AA or Technical Degree
Art Director	3 Years	Specializes in development and concept of client's project. Is proficient in and familiar with all multi-media applications and materials. Provides supervision to junior staff.	BA in Art, Graphic Design, Information Technology, Media or Studio Arts, or related field
Assistant Photographer	1 Year	Assists the Senior Photographer with research, preparation, photography assignments and day of shoot activities.	AA or Technical Degree
Beta Tester	1 Year	Responsible for managing and completing the testing of specific websites and/or functionality. Uses insights for the front end of the project and the customer needs to help plan elements for much later testing - equipment needs, personnel needs etc. Involved in design reviews and more detailed test planning, as well as customer planning for beta tests and reviews of user documentation.	AA or Technical Degree
Communications Consultant	2 Years	Monitors progress of already written and approved five year strategic outreach plan and makes recommendations for adjustments.	BS/BA in English, Communications, Marketing or related field

Communications Director	5 Years	Assists in developing communications materials to build brand and product awareness through targeted media campaigns. Engages in advertising planning and placement for all media, both offline and online. Works under some supervision.	BS/BA in English, Communications, Marketing or related field
Contract Administrator	2 Years	Responsible for contract scope of work and budget compliance with client, government personnel, and/or other contractors. Works under supervision.	AA or Technical Degree
Creative Director	4 Years	Implements print and multimedia design projects, as well as animation and illustration. May design marketing materials, direct mail campaigns, and Web pages. Works under some supervision.	BA in Art, Graphic Design, Information Technology, Media or Studio Arts, or related field
Data Entry	2 Years	Implements database management techniques and marketing communications processes. Experience developing sales lead management programs for organizations.	BS/BA in Communications, Marketing or Information Technology
Database Administrator	2 Years	Serves as lead database coordinated for projects. Interacts with client, data entry personnel and project managers. Requires knowledge of standard and advanced database applications.	BS in Information Technology or related field
Director of Digital Services	2 Years	Responsible for computer and digital media playback support for both internal and external customers. Following established processes and developing improvements to those processes. Works in teams to ensure a high level of customer support and high quality products.	BA in Art, Graphic Design, Information Technology, Media or Studio Arts, or related field
Director of Internet Marketing	2 Years	Supervises day-to-day project marketing activities and team members. Responsible for keeping tasks on schedule and within budget. Organizes efforts with client, team members, and others.	BS/BA in Communications, Marketing or Information Technology
Email Specialist	2 Years	Supports, monitors, tests and troubleshoots hardware and software problems pertaining to LAN. Recommends and schedules repairs. Provides end users support for all LAN-based applications. Installs and configures workstations. Assist users with hardware and software problems. Ability to maintain email server, email accounts and user mailboxes.	AA or Technical Degree

Graphic Designer	3 Years	Assists senior staff members in design and development of posters, exhibits, publications, photos, graphic designs, brochures, reports and other outreach materials. Designs and develops presentations, partner templates, kiosks, speeches, and fact sheets. Coordinates production process of all printed and interactive pieces. Works under some supervision.	BA in Art, Graphic Design, Information Technology, Media or Studio Arts, or related field
Help Desk	2 Years	Responsible for the completion of client maintenance requests involving design, programming or basic web site changes.	BA in Design, Computer Science or related field
Illustrator	2 Years	Creates, designs, and illustrates across all mediums, including original drawings. Works with clients and project team members. Position carries specialized and advanced drawing and media skills.	BS/BA in Communications, Marketing, Information Technology
Internet marketing Consultant	1 Year	Provides support to the marketing manager in day to day project activities	AA or Technical Degree
Marketing Assistant	2 Years	Provides assistance to the Account managers in dealing with all aspects of the field.	BS/BA in Communications, Statistics, Marketing or related field
Marketing Manager	2 Years	Supervises day-to-day project marketing activities and team members. Responsible for keeping tasks on schedule and within budget. Organizes efforts with client, team members, and others.	BS/BA in Communications, Marketing or related field
Multimedia Designer	5 Years	Designs the creative content, technical specifications and site architecture of projects using new and traditional techniques and a wide variety of computer applications across all media.	BS/BA in Fine Arts, Media and Design or related field
Network Administrator	3 Years	Configures, troubleshoots and maintains network systems. Tracks network statistics such as bandwidth utilization, errors and outages. Assists in configuration management and network security. Reviews daily message traffic for required actions and responses. Maintains quality assurance through customer feedback. Develops test procedures and plans for network enhancements.	BS in Information Technology or related field
PMP Project Manager	5 Years	Coordinates and monitors and monitors status of projects. Prepares status reports and briefs account team members, clients or others. Participates in the day to day activities for the project.	BS/BA in English, Communications, Marketing or related field, CPM certification

Project Manager	2 Years	Coordinates and monitors status of client projects. Prepares status reports and briefs for account team members, clients or others. Participates in the day-to-day activities of the project. Reports to senior staff	BS/BA in English, Communications, Marketing or related field
Research Consultant	1 Year	Supports the production team members by conducting research as assigned. Has knowledge of film/video technical sources, library, Web and research tools, databases, etc. Works	AA or Technical Degree
Senior Graphic Designer	2 Years	Defines and determines style, technique and medium best suited to produce desired effects. Designs appropriate graphics to be used in material to promote technologies and/or programs. Creates and produces graphic designs for Web pages, multimedia, 3-D modeling, animation, database management and other applications. Expert in all software programs related to graphic design. Serves as primary director of development of creative templates, printed materials, interactive materials (DVDs/CD ROMS, video and audio).	BA/BS in Art, Graphic Design, Media Arts or related field
Senior Internet Marketing Consultant	2 Years	Experienced in the fields of marketing, research, design and implementation of survey systems. Specializes in the structure of strategic planning processes and marketing plans. Integrates market, customer and competitor's information into comprehensive plans that translate research data into specific actions.	BS/BA in English, Communications, Marketing or related field
Senior Photographer	10 Years	Creates and prepares photographic images for a wide range of projects. Selects and assembles equipment according to subject material, anticipated conditions, and knowledge of function of various types of cameras, lenses, films, and accessories. Views subject and setting and plans composition, camera position, and camera angle to produce desired effect. Expertise in both digital and print practices, and procedures. Works independently with wide latitude for creative input.	BA in Art, Graphic Design, Media Arts or related field
Senior Project Manager	5 Years	Coordinates and monitors status of client projects. Prepares status reports and briefs for account team members, clients or others. Participates in the day-to-day activities of the project.	BS/BA in English, Communications, Marketing or related field

Senior System Administrator	2 Years	Plans, installs, configures various infrastructures involving Windows & UNIX systems. Maintains Active Directory, Exchange, SCOM, SCCM, SharePoint, SQL servers, computer/communication networks, hardware, security and system software. Designs, develops and implements disaster recovery plans, backup plans and system management. Uses Windows, UNIX, Linux Servers, AD, VMware, VPN, Remedy, Java, .net, LAN/WAN.	Masters In Computer Science, Engineering or related field
Senior Technical Writer	5 Years	Plans, writes and edits technical documentation. Collects data by interviewing specialists, researching written material, attending training and demonstrations, using software and observing users. Collaborates with representatives of multiple teams. Manages projects from concept to publication.	BS/BA in English, Journalism, Communications or related field
Senior Web Designer	6 Years	Creates and produces graphic designs for Web pages, multimedia, 3-D modeling, animation, database management, and other applications using the most advanced technology. Skilled expert in all software programs related to graphic design. Works independently and provides supervision to junior staff.	BA in Art, Graphic Design, Information Technology, Media or Studio Arts, or related field
Senior Web Developer	6 Years	Programming experience in all database applications, database environments including system integration and low level driver development.	BS in Information Technology or related field
SME Web Developer	8 Years	Performs highly complex analysis, design, development, testing and debugging of computer software in support of distinct product hardware (computers or other electrical/electronic devices) or technical service lines of business.	BS in Information Technology or related field
Subject Matter Expert	2 Years	Manages daily activities including budgets, status reports, and creative and media processes.	BS/BA in English, Communications, Marketing or related field
System Administrator	3 Years	Runs and maintains network and server infrastructure including all peripherals. Provides full technical support. Ongoing site optimization, domain name management and receipt of and staging management or 3rd code. Stages code in test and prod environments. Assists in website testing. Creates test data and setup. Database admin and backup while testing.	BS in Information Technology or related field

Technical Writer	1 Year	Applies technical writing skills to direct marketing for technical industry. Skilled in creating promotional materials for high-tech firms to introduce new services and products. Works under supervision on assigned tasks.	AA in English, Journalism, Communications or related field
Traffic Manager	2 Years	Manages daily activities including budgets, status reports, and creative and media processes.	BS/BA/AA Communications, Marketing, Business or related field
Translation Services / Translator	3 Years	Responsible for translating written material to a different language. Carries extensive knowledge of and proficiency in languages.	BS/BA in Communications, Business, Languages or related field
Usability Expert	3 Years	Identifies evaluation needs and methods. Ensures usability work is complete for all project features. Creates feature usability plans with designers. Provides objective usability support through planning, arranging, moderate, and analyzing usability evaluations. Responsible for usability lab facilities and environment. Benchmarks studies of competitor products.	BS/BA in Information Technology, Human Computer Interaction or related technical field
Web Designer	3 Years	Creates and supervises art and graphic designs, including graphics for print publication, website design, web user interface, mobile interface, interactivity, flash and animation. Can supervise and provide Section 508 Compliance, adherence to style guides and web standards, cross browser compatibility and web design best practices. Works with Creative Director and other designers to ensure designs are consistent with vision and themes.	BA in Art, Graphic Design, Information Technology, Media or Studio Arts, or related field
Web Developer	5 Years	Supports successful development, implementation, and day-to-day management of all the web services programs for accounts as assigned. Uses advanced technologies including but not limited to: Active Server Pages, JavaScript, XML, etc. to produce cross-browser, cross-platform, modular, reusable code and other applicable technologies. Works independently and supervises junior staff.	BS/BA in Information Technology or related technical field

Webmaster	5 Years	Supports all activities related to electronic marketing services. Maintains programming and development for Websites, applications and usability testing. Works with team leads and graphic designers to construct layout and web solutions. Upgrades hardware and software through administering of services, troubleshooting, management of equipment and logs and monitoring of website performance.	BS/BA in Information Technology or related technical field
Writer / Editor	3 Years	Provides all writing, editing, proofreading and creative conception as requested, for any of the following materials: reports, news releases, fact sheets, Web site text, and public speaking scripts.	BS/BA in English, Communications or related field

2. **MAXIMUM ORDER - \$1 MILLION PER SIN**

3. **MINIMUM ORDER - \$100.00**

4. **GEOGRAPHIC COVERAGE (Domestic only)**

Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities.

5. **POINT OF PRODUCTION: Greenbelt, MD, USA**

6. **DISCOUNT FROM LIST PRICE: Prices shown are GSA net**

7. **QUANTITY DISCOUNTS**

Blue Water Media offers a discount of 1% to any agency that issues a task order between \$100,000 and \$250,000.

Blue Water Media offers a discount of 2% to any agency that issues a task order between \$250,000.01 and \$500,000.

Blue Water Media offers a discount of 3% to any agency that issues a task order over \$500,000.

Blue Water Media agrees to pass on to the government any quantity or frequency discounts earned by the government. Also, Blue Water Media will charge the government by projects in the same manner it charges for other services under the labor categories. Any commission provided by media placement will be returned to the ordering agency.

8. **PROMPT PAYMENT TERMS - discount of 1% - 10% net 30.**

9. NOTIFICATION OF GOVERNMENT PURCHASES

9a. Notification that Government purchase cards are accepted at or below the micro purchase threshold. – Blue Water Media agrees to accept the Commercial Credit Card for purchases under \$3,000 and over \$3,000.

9b. Notification that Government purchase cards are accepted at or not accepted above the micro-purchase threshold. – Blue Water Media agrees to accept the Commercial Credit Card for purchases up to \$50,000.

10. FOREIGN ITEMS (list items by country of origin) – N/A

11. DELIVERY

11a. Time of Delivery: Will adhere to the delivery schedule as specified by the agencies purchase order.

11b. Expedited Delivery: Items available for expedited delivery are noted in this price list.

11c. Overnight and 2-Day Delivery: Overnight and 2-day delivery is available. Contact the contractor for overnight and 2-day delivery.

11d. Urgent Requirements: Contact the contractor for faster delivery or rush requirements.

12. FOB: Destination

13. ORDERING ADDRESS

Blue Water Media, LLC.
6404 Ivy Lane Suite, #600
Greenbelt, MD 20770

Blue Water Media warrants and implies that the items delivered hereunder are merchantable and fit for the particular purpose described in this contract.

13B. ORDERING PROCEDURES: N/A

14. PAYMENT ADDRESS

Blue Water Media, LLC.
6404 Ivy Lane, Suite #600
Greenbelt, MD 20770

Blue Water Media warrants and implies that the items delivered hereunder are merchantable and fit for the particular purpose described in this contract.

15. WARRANTY PROVISION – N/A

16. EXPORT PACKING CHARGES – N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE

Blue Water Media agrees to accept the Commercial Credit Card for purchases under \$2,500 and over \$2,500 up to \$50,000.

18. TERMS AND CONDITIONS OF RENTAL MAINTENANCE AND REPAIR - N/A

19. TERMS AND CONDITIONS OF INSTALLATION: N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES – N/A

20A. TERMS AND CONDITIONS FOR ANY OTHER SERVICES – N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS – N/A

22. LIST OF PARTICIPATING DEALERS – N/A

23. PREVENTIVE MAINTENANCE – N/A

24A. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES – N/A

24B. SECTION 508 COMPLIANCE: HAS EXPERTISE WITH SECTION 508 COMPLIANCE.

25. DUNS NUMBER: 10-284-2916

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL
Contract Registration: Registered with CCR.